

## Solar Panel Donation Program

OneEnergy Renewables develops, constructs, and operates solar projects. We are the leading developer of community-scale solar projects in Wisconsin, having developed 15 projects totaling 50 MW in Wisconsin that are currently operating. Our regional team, based out of our Madison office, completed development, engineering and construction of 9 projects in 2021, with 16 more projects being constructed in 2023.

OneEnergy Renewables takes pride in working in partnership with landowners and the communities where we develop and construct solar projects. As part of this partnership, we seek out an interested school, non-profit, or community organization in each project location that we can donate panels to for their own behind the meter use

We would like to work with your organization to help you construct a ~5kW solar array at significantly reduced cost. We will donate the solar panels and \$10,000 to reduce the costs of the solar installation, and you will need to hire a solar installer to construct the solar array. Before we work together, we'd like to make sure you understand the process of adding solar to your property. The following steps and [this FAQ](#) can help.

- Step 1** **Site assessment and cost estimate.** You will need to hire a solar installer, and the best way to select a solar installer to work with is to gather and compare multiple quotes. Solar on your property should last at least 25 years, so selecting a high-quality solar installation company is very important. You will want to review with the installer the size of system you'd like to install (our 5kW donation can stand alone or can be used in conjunction with a larger system) and explore installation options such as roof mounted, ground mounted, or an alternative design such as these [solar canopies](#). We can make recommendations as to who to hire locally, but to be duly diligent in your search [you may want to use this handy guide for selecting a solar installer](#). During this step, you should also get any necessary approvals from leadership at your organization to pursue this opportunity.
- Step 2** **Connect your solar installer with OneEnergy Renewables.** It will be important to let your installer know you will be receiving modules from us, and we can connect directly with the installer you select to give them information about the modules we will be donating so they can accurately design your solar system.
- Step 3** **Funding the solar installation.** We will donate solar modules for the system, but there will be additional costs to contract the solar installer and purchase equipment to finish the installation. We will do our best to connect you with resources and funding, but many projects will require an additional fundraising effort from you, the recipient of the solar module donation. We estimate that a 5kW system has an upfront cost of \$21,000. The good news is that at least 30% of the system costs will be covered by incentives available from the federal government, and Wisconsin's Focus on Energy program may also have funding available to help in participating utility territories. These incentives, on top of the donated modules and OneEnergy's \$10,000 donation, should minimize the amount of funding you need to raise from your network. We expect a 5kW investment to have an upfront cost of \$9,000 after our panel and cash donation. After taking advantage of incentives, the out of pocket cost will be approximately \$2,100.

System size (kW)	\$/W (typical)	Total cost* without donations or incentives	OER Cash Donation	Focus on Energy Rebate (WI) (Participating utilities only)	Federal ITC	Total cost out of pocket after donations (pre-incentives)	Total cost post-incentive
5	\$4.25	\$21,250.00	\$10,000.00	\$1,000.00	\$5,625.00	\$8,750.00	\$2,125.00
10	\$3.50	\$35,000.00	\$5,000.00	\$1,750.00	\$9,000.00	\$25,000.00	\$14,250.00

\*Estimated cost of ground mounted system. Solar canopies would be an additional cost.

**Step 4 Define the timeline for installation.** We would like the installation of your project to coincide with the construction of our own project in your community. This will require you, your solar installer, and our team to define the installation timeline early on, and to communicate about potential changes as obstacles arise.

**Step 5 Community awareness.** When both our projects are complete, we would like to work together on a press release and ribbon cutting to showcase your new solar installation and highlight the positive effects it will have on your organization, like electricity bill savings and decreased carbon footprint. The local installer should also be involved in and benefit from this effort.