



**CONSULTING | ENGINEERING | CONSTRUCTION
ENERGY MANAGEMENT**

3201 Latham Drive Madison, WI 53713
Phone: (608) 273-4464 | Fax: (608) 273-9764

Stanley Boyd School District
Attn: Gary Franzen
507 East First Avenue
Stanley, WI 54768

July 18, 2013

Dear Gary:

Following are our RFP submittals for a 10 kW ground mount and a 15 kW roof mount system at Stanley Boyd Schools. The attached sheets provide a scope of our work outlined in your RFP request.

A few items to clarify/consider:

H&H will need a minimum of three weeks from contract approval for permitting, material order and delivery and project coordination. We mention this due to the September 1st deadline for work completion. In the event that a final decision on the project by the school district is delayed, we have offered the labor cost for work to be performed at a "second shift" schedule. Please understand, this increased labor rate is mentioned only if project approval date is delayed.

We would also welcome and recommend a meeting between H&H and the school district. There are several factors that may help facilitate the installation and scheduling process. H&H has installed solar electric systems on over 25 schools. We are keenly aware of the need for safety and not interrupting school schedules. In the event scheduling becomes an issue, we are confident our work can be done in a safe and unobtrusive manner.

H&H Solar is excited for the opportunity to work with Stanley Boyd School District. A solar project, combined with energy efficiency measures already in place provides the next logical step for the district to lower energy costs now and in the future.

Please do not hesitate to contact us with any questions or concerns.

Sincerely,

Chris Collins & Adam Gusse
H&H Solar Energy Services
608-273-4464

H & H Solar Energy Services, Inc.
 Photovoltaic Contractor
 3201 Latham Dr., Madison, WI 53713
 Phone 608.273.4464 | Fax 608.273.9764



QUOTATION
15.90 kW roof mounted - ballasted system

TO	Stanley School District
STREET	507 E. 1st Ave.
CITY/STATE/ZIP	Stanley, WI 54768
RE	15.90 kW roof mounted - ballasted PV system

DATE	July 17, 2013
PHONE	715-655-5534, 130
FAX	715-644-5584
CELL	
EMAIL	gfranze@stanleybody.k12.wi.us

JOB SITE (Address)	507 E. 1st Ave. Stanley, WI 54768		
Property Owners Name	Jim Jones	Address	507 E. 1st Ave. Stanley, WI 54768

WE PROPOSE THE FOLLOWING

Furnish and install 60 Suniva 265 (watt) panels - [15.9 kW system size]
Provide appropriately sized inverter(s)
Provide required disconnects for the system
Lightning protection for equipment
Install all necessary mounting components, ballast, racking and connections
Install all necessary conduit, wire, and miscellaneous parts for a complete system
Permit Fees, Engineering (does not include structural changes to building) and State required documents included
Facilitate paperwork needed for permitting and utility interconnection agreements
Tax incentives should be available for this system
Travel and labor expenses included for a complete installation
eGauge monitoring system connected to HS Foyer
Additional conduit for camera/tv cable
Annual energy production estimate: 18,900 kWh/year
Price reflects a cost of \$4.36/ watt
Energy production cost over 30 years (NPV) \$0.137/ kWh

Price quoted is good for sixty days

INSTALLED PRICE \$69,331

If work is performed "second shift", additional labor costs add \$5,174.00

TERMS & CONDITIONS: Partial billing upon equipment order. Final billing upon completion.

**H & H Solar Energy advises you to consult your accountant for tax credits. H & H Solar Energy, displays their interpretation of the tax incentives and is not responsible for each individuals tax information.

Accepted _____

H & H SOLAR ENERGY SERVICES, INC.

Date _____

By: 
 Chris Collins - Project Manager

In acceptance of this quotation, please sign; date, and return to H & H via fax, email, or mail (Please retain a copy for your records).

PRELIMINARY NOTICE
PRIME CONTRACTOR - NOTICE OF LIEN RIGHTS: AS REQUIRED BY THE WISCONSIN CONSTRUCTION LIEN LAW, YOU ARE HEREBY NOTIFIED THAT PERSONS OR COMPANIES PERFORMING, FURNISHING OR PROCURING LABOR, SERVICES, MATERIALS, PLANS OR SPECIFICATIONS FOR THE CONSTRUCTION ON OWNERS LAND, MAY HAVE LIEN RIGHTS ON OWNERS LAND AND BUILDINGS IF THEY ARE NOT PAID. THOSE ENTITLED TO LIEN RIGHTS, IN ADDITION TO THE UNDERSIGNED CLAIMANT, ARE THOSE WHO CONTRACT DIRECTLY WITH OWNER OR THOSE WHO GIVE THE OWNER NOTICE WITHIN SIXTY (60) DAYS AFTER THEY FIRST PERFORM, FURNISH OR PROCURE LABOR, SERVICES, MATERIAL, PLANS AND/OR SPECIFICATIONS FOR THE CONSTRUCTION. ACCORDINGLY, OWNER PROBABLY WILL RECEIVE NOTICES FROM THOSE WHO PERFORM, FURNISH OR PROCURE LABOR, SERVICES, MATERIALS, PLANS OR SPECIFICATIONS FOR THE CONSTRUCTION AND SHOULD GIVE A COPY OF EACH NOTICE RECEIVED TO MORTGAGE LENDER, IF ANY. THE UNDERSIGNED CLAIMANT AGREES TO COOPERATE WITH THE OWNER AND THE OWNERS LENDER, IF ANY, TO SEE THAT ALL POTENTIAL LIEN CLAIMANTS ARE DULY PAID.
SUBCONTRACTOR IDENTIFICATION NOTICE - NOTICE OF LIEN RIGHTS: CLAIMANT IS DULY NOTED THAT IN ACCEPTANCE OF THIS PROPOSAL H&H WILL IDENTIFY OURSELVES TO THE PROPERTY OWNER ON WHICH OUR SERVICES WILL BE PERFORMED WITHIN TEN (10) DAYS OF WORK ACCEPTANCE.

H & H Solar Energy Services, Inc.
 Photovoltaic Contractor
 3201 Latham Dr., Madison, WI 53713
 Phone 608.273.4464 | Fax 608.273.9764



QUOTATION
10.34 kW ground system

TO	Stanley School District
STREET	507 E. 1st Ave.
CITY/STATE/ZIP	Stanley, WI 54768
RE	10.34 kW ground PV system

DATE	July 17, 2013
PHONE	715-655-5534, ext. 130
FAX	715-644-5584
CELL	
EMAIL	gfranze@stanleyboyd.k12.wi.us

JOB SITE (Address)	507 E. 1st Ave. Stanley, WI 54768		
Property Owners Name	Jim Jones	Address	507 E. 1st Ave. Stanley, WI 54768

WE PROPOSE THE FOLLOWING

Furnish and install 39 Suniva U.S. made 265 (watt) panels - [10.335 kW system size]
Provide appropriately sized inverter – Two (2) SMA Sunny Boy 5000 watt inverters
Provide required disconnects for the system
Lightning protection for equipment
Install all necessary mounting components, steel supports, concrete, trenching and connections
Install all necessary conduit, wire, and miscellaneous parts for a complete system
Permit Fees, engineering, and any state approved construction documents included
Facilitate paperwork needed for incentive applications and utility interconnection agreements
Travel and labor expenses included for a complete installation
Repair/replacement of ground to original condition (sidewalk concrete, grass reseeding, etc)
eGauge data monitoring system connected to High School Foyer
Additional conduit installed for camera/tv cable included
Estimated annual kilowatt hour production: 12,800 kWh/year
Price reflects a cost of \$5.61/ watt
Energy production cost over 30 years (NPV) \$0.125/ kWh

Price quoted is good for sixty days

INSTALLED PRICE \$58,028

If work is performed "second shift", additional labor costs add \$4,461.00

TERMS & CONDITIONS: Partial billing upon equipment order. Final billing upon completion.

**H & H Solar Energy advises you to consult your accountant for tax credits. H & H Solar Energy, displays their interpretation of the tax incentives and is not responsible for each individuals tax information.

Accepted _____

H & H SOLAR ENERGY SERVICES, INC.

Date _____

By: 
 Chris Collins - Project Manager

In acceptance of this quotation, please sign; date, and return to H & H via fax, email, or mail (Please retain a copy for your records).

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